



Corporate Directors and Officers & Employment Practices Professional Liability

WHY YOU NEED DIRECTORS AND OFFICERS (D&O) AND EMPLOYMENT PRACTICES LIABILITY (EPL):

- ▶ Directors and officers can be held personally liable for their decisions. The only protection between a claim and personal assets may be a D&O policy
- ▶ Average total cost of a D&O claim for a private company is \$310,000 (settlement/judgment + defense)
- ▶ 39% of private companies with 25 or more employees have experienced a D&O suit in the past five years
- ▶ Private companies are sued by their employees, shareholders, investors, competitors, suppliers, customers and lenders

Why should you purchase the United States Liability Insurance Corporate Directors & Officers Liability and Employment Practices Liability Policy for privately held companies? The following are important coverages to have in your policy. Make sure you have all of these features:

COVERAGE FEATURES	OUR GROUP	COMPETITORS' POLICY
Matching Directors & Officers Liability Defense Limit up to \$1,000,000 (for firms with up to 200 employees)	✓	?
Defense and Settlement provision ("Hammer Clause") softened to cover 75% of defense costs and loss after Insured's final refusal to consent to settle a claim	✓	?
Individual Director or Officer Payment Protection ("Order of Payments")	✓	?
Punitive Damages, where insurable by law, included automatically (available in most jurisdictions)	✓	?
Risk Management Services – Free unlimited employment practices consultation HELPLINE PLUS sexual harassment prevention training online at a 50% discount (satisfies state mandated training in CA, CT and ME)	✓	?
Fiduciary Liability coverage option (Added to the D&O coverage section)	✓	?
Unlimited Extended Reporting Period for former directors & officers	✓	?
Fair Labor Standards Act (FLSA) - \$100,000 sub-limit for defense costs and loss (available in most jurisdictions if Employment Practices Liability is purchased)	✓	?
Third Party Discrimination coverage option (Available to most classes) (Third Party Harassment already included)	✓	?
Separate limits of liability for D&O and EPL coverage sections (D&O limit not eroded by EPL claims)	✓	?
Defense cost outside the limit of liability on EPL claims (for firms with up to 200 employees)	✓	?

WHY CHOOSE TO BE INSURED WITH UNITED STATES LIABILITY INSURANCE GROUP?

- ▶ One of only 20 A++ rated insurance groups in the United States by A.M. Best.
- ▶ A proud member of the Berkshire Hathaway Group, recently voted the #1 most admired Property & Casualty Company in the world (Fortune Magazine).

Insure your financial well-being with a stable Company that will be there to pay your claim.

This document does not amend, extend or alter the coverage afforded by the Policy. For a complete understanding of any insurance you purchase, you must first read your Policy, Declaration Page and any Endorsements and discuss them with your Broker. A specimen policy is available from an Agent of the Company. Your actual Policy Conditions may be amended by Endorsement or affected by State Laws.